

**Executive Air Services**

**49 Miry Brook Rd**

**Danbury, CT 06810**

**Phone # (203) 778 1150**

Dear Counsel Members,

Re: Request for lease rate reduction and reimbursement for gate installation.

Like most aviation related companies Executive Air Services, who has safely trained hundreds of pilots, is branded as a luxury business catering only to the rich and famous which is totally unfounded.

Unlike most U.S. businesses, our industry is one of the most heavily taxed in the country from higher lease rates, higher property taxes, state and federal fuel taxes, and user fees, permit fees. In reality Executive Air Services is an educational facility which can be attested to by major college campuses around the country which provide the same service as we do.

Our Services are directed to the young men and women just out of High School or College and our Veterans who would like a career in aviation.

Executive Flight Services is the largest employer at the Danbury Airport,. Employing over 30 people and contributing tens of thousands of dollars annually to the Danbury economy and like every business in our country it is having a difficult time in today's economy.

The United States is still the undisputed world leader in pilot training. If this trend of higher fees at every turn is to continue we will no longer be competitive with the rest of the world. Making pilot training as affordable as possible will aid in attracting the best and brightest people to keep our skies as safe as possible.

What we are asking the Counsel Members is to consider a reduced rate on our leases as well as a reimbursement of \$15,000 for the repair of the security gate.

Your consideration in reducing these costs to us will ensure that we maintain the same level of employees and our customer base without having to increase our rates due to the larger tax burden.

Thank you for your time and consideration.



Tony Debany

Manager