



CITY OF DANBURY

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CHARLES J. VOLPE, JR., CPPB
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September 28, 2022

To: File

Re: Board of Awards, Wednesday, September 28, 2022

Attending: D. Garrick, Assistant Finance Director
R. Edwards, Assistant Corporation Counsel
R. Thode, Fire Chief
C. Gardner, Chief of Water Distribution, Sewer Collection & Maintenance
M. Cassavechia, Director of Emergency Management
D. Natale, Assistant Purchasing Agent
C. Volpe, Purchasing Agent

The Board of Awards convened at 10:05 A.M. in the Purchasing Dept. Conference Room (virtual meeting – attendees via Zoom conference call) to consider the following:

“Purchase New 2022 Ford F-350 Regular Cab 4X4 Truck with Service Body – Public Utilities Dept.” Mr. Volpe reported that the Public Utilities Dept. submitted a requisition, made out to Gengras Ford, to purchase the subject truck at a total cost of \$57,605.20. Mr. Volpe informed the Board that Gengras Ford quoted the truck per their current State of CT contract award. Mr. Gardner moved to award the requisitioned truck to Gengras Ford as per the State contract. Mr. Garrick seconded the motion, which was then carried unanimously.

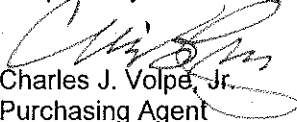
“Purchase New Pierce Enforcer 100AAT Heavy-Duty Aerial Truck – Fire Dept.” Mr. Volpe reported that the Fire Dept. submitted a proposal from Firematic Supply Company, Inc. to supply the subject truck at a total cost of \$1,800,000.00. Mr. Volpe informed the Board that Firematic Supply quoted that truck per the Pierce HGAC government cooperative contract award. Mr. Volpe noted that, along with the requisition, the Fire Dept. included a sole source justification for the Pierce truck. Mr. Volpe stated that the sole source justification indicated that the Danbury Dept. had standardized on Pierce equipment a number of years ago. Mr. Volpe noted that the standardization on the Pierce equipment provided operational and maintenance benefits to the Fire Dept. Mr. Volpe stated that the Fire Dept. also included a letter from Pierce Manufacturing, which indicated that Firematic Supply is their exclusive dealer for the Connecticut territory. Mr. Volpe noted that ARPA funds would be used for this purchase. Chief Thode moved to award the purchase of the proposed Pierce aerial truck to Firematic Supply based upon the HGAC government cooperative contract and sole source justification, contingent upon approval of the procurement process by the City of Danbury’s ARPA consultant and upon execution of the required contract. Mr. Garrick seconded the motion, which was then carried unanimously.

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At this point in the meeting, Mr. Cassavechia moved to add "Purchase of Life Saving Medical Equipment – Department of Emergency Management" to the agenda as an emergency. Mr. Garrick seconded the motion. Mr. Cassavechia informed the Board that the manufacturer of the desired equipment, Stryker Corporation, is going to implement a significant price increase that would be effective on October 1, 2022. The motion to add the item to the agenda as an emergency was then carried unanimously. Mr. Volpe then reported that Mr. Cassavechia submitted four quotes from Stryker for life saving medical equipment. Mr. Volpe detailed the quotes as follows: 6 each Stryker powered ambulance cots and 6 each Stryker stair chairs, with related accessory items and a trade-in allowance for 2 existing units, quoted per the Savvik government cooperative contract, at total net cost of \$201,571.49; 50 each Stryker Lifepak defibrillator units, with related accessory items, quoted per the State of CT contract, at a total cost of \$114,643.49; 7 each Stryker Lucas chest compression systems, with related accessory items and a trade-in allowance for 5 existing units, quoted per the State of CT contract, at a total net cost of \$96,998.57; 1 lot of Lifepak replacement batteries and electrodes, quoted per the State of CT contract, at a total cost of \$21,873.50. Mr. Volpe informed the Board that, along with the quotes, Mr. Cassavechia included a sole source justification for the Stryker equipment. Mr. Volpe stated that the sole source justification indicated Emergency Medical Services operations had identified this equipment specific to long term historical utilization, training, compatibility and familiarity with lifesaving cardiac/first responder lifting and moving devices. Mr. Volpe also noted that Stryker Corporation, the original equipment manufacturer, included letters for each equipment class quoted, which indicated that they are the sole source provider for their emergency response equipment. Mr. Volpe noted that ARPA funds would be used for these purchases. Mr. Cassavechia moved to award the quoted equipment and accessories to Stryker Corporation as a sole source per the noted State of CT and Savvik contracts, contingent upon approval of the procurement process by the City of Danbury's ARPA consultant. Mr. Garrick seconded the motion, which was then carried unanimously. Mr. Volpe stated that he checked the Federal System for Award Management and did not find Stryker on the contractor exclusion list. Mr. Volpe noted that he had also checked the Federal System for Award Management for the fire truck purchase and did not find Pierce Manufacturing or Firematic Supply on the contractor exclusion list. The motion was then carried unanimously.

Having no further business to come before the Board, Mr. Volpe asked for a motion to adjourn. Attorney Edwards made a motion to adjourn. Mr. Garrick seconded the motion, which was then carried unanimously. The Board of Awards adjourned at 10:20 A.M.

Respectfully submitted,


Charles J. Volpe, Jr.
Purchasing Agent

cc: All Attendees
Mayor Esposito
J. Giegler
A. Iadarola
S. Kaminski
N. Wagner