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CITY OF DANBURY
155 DEER HILL AVENUE
DANBURY, CONNECTICUT 06810

DAVID W. ST. HILAIRE
DIRECTOR OF FINANCE

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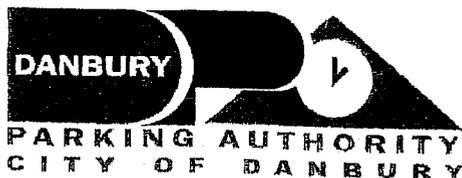
MEMORANDUM

TO: Hon. Mark D. Boughton via the City Council
FROM; David W. St Hilaire, Director of Finance *DS*
DATE: May 31, 2011
SUBJECT: Parking Authority – Request for Financing

Attached is a request from the Parking Authority for permission from the City Council to finance \$75,000 for gate equipment at the Patriot Garage.

I respectfully request that this item be placed on the June Council agenda for their consideration. Please feel free to contact me should you require any additional information. Thank you.

9-1



May 9, 2011

David St. Hilaire, Finance Director
City of Danbury
155 Deer Hill Avenue
Danbury, CT 06810

Dear David,

The Parking Authority respectfully requests that the Danbury City Council grant permission allowing for the financing of \$75,000 for gate equipment at the Patriot Garage.

The current equipment has been in place for 15 plus years and we have received a letter of obsolescence for the ticket spitter portion of the equipment. Additionally, effective June 1, 2011, the spitter system will no longer be able to be serviced.

Though the spitter portion of the system can be replaced separately from the whole, it has been determined that replacing the entire system would be advantageous considering the age and utilization of it.

As you will see on the enclosed proposal, Savings Bank of Danbury has agreed to a \$75,000 secured commercial term loan with our current Certificates of Deposit to be held as collateral, for a term of up to five years. The rate will be based on the Savings Bank of Danbury one-year Certificate of Deposit yield plus 2.5%. There are no prepayment penalties and our funds will be released as payments are made.

The Parking Authority Board of Directors and myself feel confident that our monthly revenues will support the additional expense that the loan will create. We are completing a fiscal year on a better foot than last as the cost saving measures put in place have shown to be successful.

Should you or any member of the City Council have any questions, please feel free to contact me.

Sincerely,

Deborah J. Pacific
Deborah J. Pacific
Director

WESCOR

Parking Controls, Inc.

9-2

April 20, 2011

To: TD 249 Ticket Spitter Customers

Re: TD 249 Ticket Spitters
Letter of Obsolescence

Dear Valued Customer,

This letter is being presented to all of our customers who are currently operating with the Federal/APD TD 249 Ticket Spitters and have not yet addressed the obsolescence of this product. Federal/APD discontinued manufacturing the TD 249 Ticket Spitter in 2004. Since that time a limited amount of replacement parts were made available which allowed Wescor to continue servicing the TD 249 Ticket Spitter.

Effective June 1, 2011, Wescor will no longer be able to service the TD 249 Ticket Spitter.

In 2006 Federal/APD replaced the TD 249 Ticket Spitter with the POD 500 Ticket Spitter. The POD 500 has proven to be extremely reliable and operates in two different modes: the basic man-readable mode or a barcode machine-readable mode. This product will also operate on line to ScanNet or as a stand-alone device.

Many of our customers have already replaced their existing TD 249 Ticket Spitters with the POD 500. We are confident that you will find the POD 500 to be an excellent replacement for the TD 249. We encourage you to contact Dana Paquette, Sales Manager at Wescor, to discuss your transition from the TD 249 to the POD 500 Ticket Spitter.

Wescor Parking Controls appreciates your business and we look forward to continuing to serve you.

Quotation # D100180
Danbury Parking Authority-Patriot Garage
21 Delay Street Danbury, CT 06810

System Design:

Two single direction lanes and one reversible lane. Two entrances and two exits. Ticket or valid proximity card in. Completed cashier transaction or proximity card out.

The Scan Net Facility Management System Software is a fully interactive facility management system that allows total control for facility operations. This system lets you program, monitor, control, and develop reports on all the activities in your facility. Everything is done from one central location, through a dedicated computer system that includes the system software, hardware, and user training. This also enables you to create a database of all of the activity at your location that can be referred back to at any time. A true 32 bit NT native "Application Programming Interface" software package that allows standard or customized reports using ODBC, SQL, and HTML. Because it is a native NT software package, it can also utilize and integrate a variety of other native NT software to enhance its own operation while running on your Local or Wide Area Network. Access to the program is password protected at all levels. The Application Programming Interface allows third party software to create seamless software throughput.

Lane Description:

Entrance Gate opening will be activated by a valid proximity card (by others) or the issuance of a ticket by pressing a pushbutton on the face of the Ticket Spitter. The Ticket Spitter will be interlocked with an arming loop that will ensure that a vehicle is present prior to opening the gate. Gate closing will be activated by a vehicle detection loop.

Exit Gate opening will be activated by a valid proximity card or transaction at the fee computer located in the booth at exit. When the transient patron is ready to leave the facility they will proceed to the exit lane and hand their ticket to the attendant. The ticket will be processed through the Auditor Power Pad. After paying the calculated amount, the gate will open and the patron will be allowed to exit. The gate will close with a vehicle detection loop.

Quotation # D100180
Danbury Parking Authority-Patriot Garage
21 Delay Street Danbury, CT 06810

EQUIPMENT:

- 4 Federal APD G-90 Barrier Gates with Wooden Arm
- 4 Federal APD PassPort 360 Controller
- 4 AWID MR1824 Proximity Reader
- 1 Federal APD POD 500 Ticket Dispenser (Bar Code)
- 2 Federal APD Auditor Power Pad 4 Fee Computer with Bar Code Package
- 2 Federal APD Auditor Power Pad Fee Display (Desk-Top)
- 1 FAPD Scan Net Facility Management Software (CISP Version)
- 1 Federal/APD Port Controller & Communication Isolator
- 4 4 Rolls of POD 500 Ticket Stock.
- 1 Dell Optiplex Computer System with the following:
 - Optiplex 330 Minitower
 - Core 2 Duo E4600/2.4GHz Processor
 - 2 GB Memory Non-ECC,667MHz DDR2
 - Dell USB Keyboard (Wireless Optical 3000 Keyboard)
 - Integrated Video, GMA 3100 Video Card
 - Dell 19 Inch Flat Panel Monitor
 - 160GB SATA 3.0 Hard Drive
 - Windows XP PRO Operating System
 - Dell USB Mouse
 - V.92 Modem, PCI Data/Fax Modem
 - 16X DVD+/-RW SATA
 - Belkin Surge Suppressor
 - 320 GB USB 2.0 Portable Hard Drive
 - 8 Outlet Professional Surge Protector

Stand Alone Laser Printer (B/W Color)

Quotation # D100180
Danbury Parking Authority-Patriot Garage
21 Delay Street Danbury, CT 06810

INSTALLATION:

Wescor Installation Inclusions:

- Merit shop labor is provided in this quotation.
- Mount all Wescor equipment.
- Provide and install all necessary vehicle detection loops.
- All Wescor intra-system control wiring.
- Fine-tuning and user training. (40 hours of operator training within one calendar year)
- Removal of existing lane equipment. Set a side for disposal by owner.
- Dytek surge protection.

Exclusions:

- Telephone lines & high speed internet connection by others.
- Disposal of existing equipment by others.
- All concrete pads, trenching, conduit, landscaping and protective bollards.
- Power to each gate (120 VAC, 20 AMP).
- All permit fees as required.

Project Notes:

1. This quote assumes that the garage building has raceways / conduit leading back to where the facility management software will be located.
2. Credit card processing requires a dedicated high speed internet connection (DSL) provided by others.
3. Computer system may change due to technological advances.
4. The existing access cards and card readers will be replaced.

Price Summary:

Equipment	\$50,874.00
Freight	\$ 1,000.00
Installation	<u>\$19,645.00</u>
Total	\$71,519.00

If applicable, please add 6.00% (\$4,291.14) to the above quoted price for CT State Sales Tax. If you are tax exempt, please insert your tax exempt

06-6012652, and forward a copy of your Tax Exempt Certificate to Wescor.

Note: AWID CS proximity cards are sold separately at \$4.00 each.

**SAVINGS BANK OF DANBURY
SUMMARY OF INDICATIVE TERMS AND CONDITIONS
(Not a Commitment to Lend – Subject to Change)**

**PARKING AUTHORITY - CITY OF DANBURY
\$75,000 SECURED COMMERCIAL TERM LOAN**

Terms and Conditions as of April 18, 2011

<u>Borrower:</u>	Parking Authority – City of Danbury
<u>Credit Facility:</u>	\$75,000 Secured Commercial Term Loan
<u>Purpose:</u>	Proceeds will be used to finance the purchase of equipment for the Patriot Parking Garage.
<u>Interest Rate:</u>	Interest rate to be based on the Savings Bank of Danbury One-Year Certificate of Deposit yield plus 2.50%. Rate to be adjusted with each annual renewal.
<u>Origination Fee:</u>	\$250 payable at closing.
<u>Maturity:</u>	Up to 5 years from the date of closing.
<u>Repayment:</u>	Equal monthly principal payments in an amount sufficient to amortize the loan in full by maturity, plus accrued monthly interest.
<u>Prepayment Penalty:</u>	None. The loan can be repaid in whole or in part at any time without penalty.
<u>Collateral:</u>	Savings Bank of Danbury One-Year Certificate of Deposit, and all renewals and replacements thereafter in an amount to cover the remaining principal on the loan.
<u>Depository Relationship:</u>	The Borrower will be required to maintain a depository relationship at Savings Bank of Danbury.
<u>Financial Reporting Requirements:</u>	Annually, a copy of the Borrower’s audited Financial Statements, to be provided within 90 days of the fiscal year end.
<u>Affirmative and Negative Covenants:</u>	Customary for facilities of this nature and purpose, and such other covenants as deemed necessary and appropriate by the Bank.
<u>Documentation:</u>	As is customary for a transaction of this nature.
<u>Expenses:</u>	The Borrower agrees to reimburse Savings Bank of Danbury for all costs, fees, and expenses in connection with the review, documentation and preparation for the closing of this transaction including, but not limited to, legal fees and expenses and filing fees.